

LUPC Heads of Procurement Event

**The Wesley Euston Hotel & Conference Venue,
81-103 Euston Street, London NW1 2EZ
24th July 2019 10.00-14.00**

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| Coffee and networking | 10.00 |
| Welcome Don Bowman – Director, LUPC | 10.25 |
| Communication and influencing skills. Supporting you in selling the procurement function to your stakeholders. David Pearson, Premier Partnership | 10.30 |
| Coffee and networking | 11.30 |
| Recruitment and Retention. Finding good, reliable staff and keeping them is a challenge we all face. This session will cover how we can improve our processes and address some of the key ways to recruit and retain personnel, even if you can't offer the most competitive salary! James Williams and Timothy Chapman, WebRecruit | 11.50 |
| Lunch and networking | 12.45 |
| Open Discussion What do you want to see/hear about at our future events? How frequently do you want to meet? and where? This is your opportunity to tell us what you need and how we can help you best. | 13.15 |
| Open floor for AOB Alternatively, please submit questions to be posed to the group in advance for discussion on the day | 13.35 |
| Close | 14.00 |