



LUPC & SUPC Conference 2020

Exhibition Brochure

Thursday 30th April 2020, [County Hall](#), Riverside Building, Belvedere Road, London SE1 7PB

www.lupc.ac.uk/conference-2020

About Us

LUPC and SUPC will be holding our fifth joint consortia Conference & Exhibition on **Thursday 30th April 2020**.

Our combined membership includes more than 100 institutions in higher education as well as further education colleges, museums, galleries, the arts, sciences, government departments and wider not-for-profit sectors. Collectively last year, our members spent over £700 million through consortia agreements and this is growing year-on-year.

Our one-day joint conference and exhibition is an opportunity for our members and framework suppliers to meet and network. This is your chance to influence procurement heads and those in their teams from across our region.

Due to the success of previous events, we have chosen again [County Hall](#) as our venue; a landmark building on London's South Bank with stunning views overlooking the iconic London Eye, Big Ben, Houses of Parliament and River Thames. The venue offers a bespoke conference and exhibition space in one of the best-connected locations in central London.

Why should I attend?

It's a unique opportunity to personally meet over 275 buyers from across London and the South's higher and further education, arts, science and cultural sectors.

- We make it free for members to attend so it is always oversubscribed!
- With more than 700 approved suppliers to our agreements, and limited stands, your attendance demonstrates your commitment to collaborative agreements and the needs of our members.

It provides you with a great space to showcase your framework products and services and create new business opportunities.

- It supports you to build brand recognition in the sector.

- It provides uninterrupted time to network with key decision-makers from across public sector procurement.
- The venue is prestigious and recently refurbished conveniently located in the heart of central London with excellent transport connections. It provides 2m x 2m stand space and plenty of room for delegate networking.
- Our programme is designed to maximise your time with delegates during breaks and registration and increase footfall through the exhibition areas.
- All exhibitor food and refreshments included.
- A complimentary invitation to the Conference drinks reception is included; this is held immediately after the event to capitalise on the Conference buzz.
- Access to the venue for set-up the night before between 18.30 and 23.00 is provided. You can also access the venue from 7am on the day.

Feedback on our 2019 Conference:

*“Superb organisation, helpful and friendly staff and an excellent calibre of attendees.”
(Exhibitor)*

*“Very professionally organised, well attended and good feedback from the delegates.”
(Exhibitor)*

“Well organised, lots of relevant supplier stands. Venue excellent, food and refreshments very good.” (Delegate)

“A must attend event for procurement professionals in Higher Education.” (Delegate)

Who will I meet?

Predominantly Heads of Procurement and buyers from central purchasing teams across higher education, further education, museums, galleries, the arts, sciences and the wider not-for-profit sectors. We expect nearly 300 delegates to attend.

We also invite buyers with purchasing responsibility for:

- Estates
- Libraries
- Laboratories
- IT
- Administration
- Professional services
- Telecommunications

Exhibition Packages

Each exhibition package includes the following as standard;

- 2 x 2m exhibition space with table (not shell scheme), tablecloth, two chairs, wi-fi and power available
- Your company name listed in the conference programme and conference app
- Your company listed on Conference web pages
- Delegate names provided (unless opted out)
- 2 x exhibitor passes to the Conference, which includes complimentary entry to the Conference Drinks Reception on the same day (see below).

Stand Type	Qty	Description	Cost ex.VAT
Gold*	2	Prime stand location at entrance/registration Full page advert in delegate brochure (artwork to be provided by exhibitor) Exclusive use of the Media wall located behind your stand	£2,750
Gold	3	Prime stand location at entrance/registration Full page advert in delegate brochure (artwork to be provided by exhibitor)	£2,500
Silver*	1	Stand location in the Thames Lounge main exhibition area outside of plenary space Exclusive use of the Media wall located behind your stand	£2,000
Silver	30	Stand location in the Thames Lounge main exhibition area outside of plenary space	£1,850
Bronze	16	Stand location in the Westminster Suite, located just off the larger exhibition area.	£1,600

NB. Stand space is 2 x 2m. Your stand must not exceed this space otherwise it may infringe on another exhibitor's space. If you have unusual space or staging requirements, please contact Suzanne Picken s.picken@lupc.ac.uk t. 020 7307 2766 to discuss if this can be accommodated.

Please note, only exhibiting suppliers to LUPC and SUPC Members may attend the Conference & Exhibition. In order to be an exhibiting supplier or conference sponsor, the supplier must be an awarded framework supplier on an agreement open to LUPC and/or SUPC members at the time of the exhibition.

Your exhibition stand is not secure until payment has been received and we reserve the right to decline bookings from aged debtors until debts are cleared.

Sustainability

Responsible procurement is very important to LUPC, SUPC and our Members. We wish to make this year's conference the most sustainable yet. One way we are achieving this is by not providing tote bags or conference pads and pens; delegates will be advised to bring their own. Delegates will also have the option to use a conference app instead of a printed conference brochure, although limited printed brochures will be available.

Please be mindful of the environmental impact of any giveaways you wish to distribute at the conference. You can demonstrate your commitment to sustainability by ensuring promotional items are as friendly to the supply chain and the environment as possible.

We respectfully request that no single use plastic products are distributed.

Book now

Book now by selecting your exhibition stand and filling in the [online booking form](#).

Contact

For further conference and exhibition details contact: [Suzanne Picken](#), Head of Membership and Marketing. Tel: 020 7307 2766. For booking and payment queries contact: [Caroline Ford](#), Office Manager. Tel: 020 7307 2762.