



**COLLABORATION IN ACTION
LUPC & SUPC CONFERENCE 2020**

Draft Programme

Thursday 30 April 2020

09:00 - 16:30 (followed by drinks reception)
etc.venues, County Hall, London, SE1 7PB

09:00 - 10:00	Arrival, Registration, Breakfast and Exhibition	
10:00 - 10:10	Welcome	
10:10 - 11:00	<p>Keynote 1: Topic tbc Professor Albert Sanchez-Graells, Professor of Economic Law, University of Bristol</p> <p><i>Professor Albert Sanchez-Graells specialises in EU economic law and, in particular, in competition and public procurement law and policy. His research concentrates on the way the public sector interacts with the market and how it organises the delivery of public services, especially healthcare. Albert is a regular speaker at international conferences and regularly engages with policy-makers. He is a former Member of the Procurement Lawyers' Association Brexit Working Group (2017) and of the European Commission Stakeholder Expert Group on Public Procurement (2015-18) and has advised the World Bank, the European Bank for Reconstruction and Development and other international institutions regarding procurement reform. His written evidence to the House of Commons and the House of Lords has influenced debates on Brexit-related issues and on procurement healthcare regulation.</i></p>	
11:00 - 11:30	Refreshments and Exhibition	
11:30 - 12:15	Breakout Sessions 1 (choose from the following):	
	1.	Topic: Modern Slavery (Title tbc) Speaker tbc
	2.	Communicating the Value of Procurement to Stake Holders (A Discussion Panel) Panellists: Helen Wain, Head of Procurement, University of Cambridge; Martin Kelly , Head of Procurement, South West London and St George's Mental Health NHS Trust; James Rockliffe , Director of Procurement, Southbank University Moderator: Joel Arber, Group Head of Business Development, SUMS Group
	3.	Topic: The Benefits of Contract Management (Title tbc) Caroline Blackman-Edney, Procurement Expert/Associate Consultant, Procurement Shared Service (PSS)
	4.	Topic: Dealing with Change (Title tbc) Fola Ikpehai, Principal Consultant, SUMS Consulting
	5.	Topic: Insurance (Title tbc) Speaker tbc

12.15 - 13:30 Lunch and Exhibition

13:30 - 14:15 Breakout Sessions 2 (choose from the following):

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| 1. | Creating Social Value Through Employment Opportunities in Procurement (Title tbc)
Nilesh Pattani, Director of Scientific Procurement, Public Health England | |
| 2. | Topic: What is Value? (Title tbc)
Speaker tbc | |
| 3. | Getting the Most from Frameworks (for beginners)
Jayne Thorn, Category Manager, SUPC | |
| 4. | Topic: Professional Development Support (Title tbc)
Speaker tbc | |
| 5. | Topic: Estates (Title tbc)
Speaker tbc | |

14.15 - 14:45 Refreshments and Exhibition

14:45 - 15:30 Breakout Sessions 3 (choose from the following):

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| 1. | Topic: TEC New Energy Deal
Stephen Creighton, Head of Member Services, TEC; Member Institution tbc | |
| 2. | Topic: Best practice in Delivering Value for Students (Title tbc)
Bernarde Hyde, CEO, SUPC | |
| 3. | Topic: Avoiding the common Pitfalls in Procurement Processes that may Lead to Legal Challenge (Title tbc)
Speaker tbc | |
| 4. | Topic: Investing in Yourself and your Team (Title tbc)
Speaker tbc | |

15:30 - 15:40 Travel time between end of Breakout Session 3 and Final Keynote

15:40 - 16:20 Keynote 2: Negotiation and Thinking Skills

Laura Drury, Lead Facilitator, Laughology

The art of negotiation is one of the most valued skills in all walks of life – just asked the people tasked with delivering Brexit. If you understand the processes that lie beneath the language and communication of negotiation, you can negotiate more effectively and fairly. Learning to be a skilled negotiator will help you make deals, solve problems, manage conflict, and preserve relationships. This keynote is delivered with trademark Laughology fun and laughs and will give delegates strategies to negotiate effectively and ethically in the modern world.

16:20 - 16:30 Close

Bernarde Hyde, CEO, SUPC; Don Bowman, Director, LUPC

16:30 - 18:30 Drinks Reception

Brought to you courtesy of Lenovo

