



# COLLABORATION IN ACTION LUPC & SUPC CONFERENCE 2020 Draft Programme

Thursday 30 April 2020

09:00 - 16:30 (followed by drinks reception)  
etc.venues, County Hall, London, SE1 7PB

## 09:00 - 10:00 Arrival, Registration, Breakfast and Exhibition

### 10:00 - 10:10 Welcome

### 10:10 - 11:00 Keynote 1: Topic tbc

Professor Albert Sanchez-Graells, Professor of Economic Law, University of Bristol

*Professor Albert Sanchez-Graells specialises in EU economic law and, in particular, in competition and public procurement law and policy. His research concentrates on the way the public sector interacts with the market and how it organises the delivery of public services, especially healthcare. Albert is a regular speaker at international conferences and regularly engages with policy-makers. He is a former Member of the Procurement Lawyers' Association Brexit Working Group (2017) and of the European Commission Stakeholder Expert Group on Public Procurement (2015-18) and has advised the World Bank, the European Bank for Reconstruction and Development and other international institutions regarding procurement reform. His written evidence to the House of Commons and the House of Lords has influenced debates on Brexit-related issues and on procurement healthcare regulation.*

## 11:00 - 11:30 Refreshments and Exhibition

### 11:30 - 12:15 Breakout Sessions 1 (choose from the following):

1. **Topic: Modern Slavery** (Title tbc)  
Alison Scowen, Senior Public Affairs Manager, The Co-operative Group; Red Godfrey-Sagoo, Chief Executive, The Sophie Hayes Foundation
2. **Communicating the Value of Procurement to Stakeholders (A Discussion Panel)**  
**Panellists:** Helen Wain, Head of Group Procurement, University of Cambridge; Mark Reed, Head of Procurement, University of Kent; Martin Kelly, Head of Procurement, South West London and St George's Mental Health NHS Trust; James Rockliffe, Director of Procurement, London South Bank University  
**Moderator:** Joel Arber, Group Head of Business Development, SUMS Group
3. **Topic: The Benefits of Contract Management** (Title tbc)  
Caroline Blackman-Edney, Procurement Expert/Associate Consultant, Procurement Shared Service (PSS)

	4.	<b>Topic: Dealing with Change</b> (Title tbc) Fola Ikpehai, Principal Consultant, SUMS Consulting	
	5.	<b>Cyber &amp; Data Risk Management</b> (Title tbc) Gallagher Insurance, Speaker tbc	
<b>12.15 - 13:30 Lunch and Exhibition</b>			
<b>13:30 - 14:15</b>	<b>Breakout Sessions 2</b> (choose from the following):		
	1.	<b>Creating Social Value Through Employment Opportunities in Procurement</b> (Title tbc) Nilesh Pattani, Director of Scientific Procurement, Public Health England	
	2.	<b>Topic: What is Value?</b> (Title tbc) Speaker tbc	
	3.	<b>Getting the Most from Frameworks (for beginners)</b> Jayne Thorn, Category Manager, SUPC	
	4.	<b>Topic: Mini Coaching Session</b> (Title tbc) Felicity Gasparro, Associate Consultant, SUMS Consulting; Tim Bromfield, Associate Consultant, Oyster Outcomes; Helen Moreton, Associate Consultant, Oyster Outcomes	
	5.	<b>Topic: Estates</b> (Title tbc) James Rockliffe, Director of Procurement, London South Bank University; Jon Rook, Managing Director, Panache	
<b>14.15 - 14:45 Refreshments and Exhibition</b>			
<b>14:45 - 15:30</b>	<b>Breakout Sessions 3</b> (choose from the following):		
	1.	<b>Topic: TEC New Energy Deal</b> Stephen Creighton, Head of Member Services, TEC; Member Institution tbc	
	2.	<b>Topic: Best practice in Delivering Value for Students</b> (Title tbc) Bernarde Hyde, CEO, SUPC	
	3.	<b>Topic: Avoiding the common Pitfalls in Procurement Processes that may Lead to Legal Challenge</b> (Title tbc) Shailee Howard, Principal Associate, Mills & Reeve	
	4.	<b>Topic: Investing in Yourself and your Team</b> (Title tbc) Ashley Shelbrooke, Procurement Specialist, HEPA	
<b>15:30 - 15:40</b>	<b>Travel time between end of Breakout Session 3 and Final Keynote</b>		
<b>15:40 - 16:20</b>	<b>Keynote 2: Negotiation and Thinking Skills</b> Laura Drury, Lead Facilitator, Laughology  <i>The art of negotiation is one of the most valued skills in all walks of life – just asked the people tasked with delivering Brexit. If you understand the processes that lie beneath the language and communication of negotiation, you can negotiate more effectively and fairly. Learning to be a skilled</i>		

	<p><i>negotiator will help you make deals, solve problems, manage conflict, and preserve relationships. This keynote is delivered with trademark Laughology fun and laughs and will give delegates strategies to negotiate effectively and ethically in the modern world.</i></p>	
<b>16:20 - 16:30</b>	<p><b>Close</b> Bernarde Hyde, CEO, SUPC; Don Bowman, Director, LUPC</p>	
<b>16:30 - 18:30</b>	<p><b>Drinks Reception</b> Brought to you courtesy of Lenovo</p>	