

UKUPC STRATEGY 2026-2029

Who we are

UKUPC is the formal partnership of eight UK procurement consortia; **APUC, HEPCW, LUPC, NEUPC, NWUPC, SUPC, TEC and TUCO**. Together, we provide national coverage across the whole of the UK, delivering more than 100 fully compliant framework agreements alongside specialist procurement support for higher education institutions and the wider public sector.



What we do

UKUPC is a strategic collaboration of UK procurement consortia, working together to support universities and public sector organisations with smarter, more efficient procurement.

By combining our collective strength, we help members save time and money, access expert support, and deliver greater value through every purchase. Our joined-up approach means better services, improved capabilities, and long-term benefits for the entire UKUPC community.

-  **Strategic collaboration** – shared expertise and collective buying power
-  **Value creation** – delivering cash and process efficiencies
-  **Responsible procurement** – sustainable, ethical and socially responsible
-  **Data and insight** – data-led planning, reporting and decision-making
-  **Capability development** – training, events, and sector-wide support.

UKUPC strategic vision

2026 - 2029

To be the trusted strategic procurement partner delivering long-term value through innovation and collaboration for the higher education sector.

Sector understanding

Member-owned, we speak your language.

With deep experience of operating across the whole of higher education and beyond, we understand the regulatory, financial, and academic nuances that shape your procurement needs.

Future focused

Procurement isn't just about transactions – it's a lever for transformation and responsible business conduct.

Our shared services model helps institutions navigate change and build resilience in a rapidly changing procurement environment.

Value creation

Our strategic partnerships drive measurable value - from cost savings and risk mitigation to sustainability and student outcomes.



How we will get there

- Demonstrate the commercial value of framework agreements
- Increase % of non-pay spend via UKUPC frameworks
- Increase collaborative offering across a greater range of services
- Accelerate benefits of strategic partnerships with relevant organisations





Our focus areas

Strategic Procurement Group

The overarching aim

To lead, shape, and deliver compliant, commercially focused framework agreements and services for the sector.

Key strategic initiatives

- Ensure framework offer delivers in response to member needs
- Increase visibility through performance reporting
- Standardise processes and templates to improve efficiency, compliance and consistency
- Deliver value-added services, including a scalable shared service offering
- Foster collaboration and innovation with members, partners and suppliers

Our focus areas

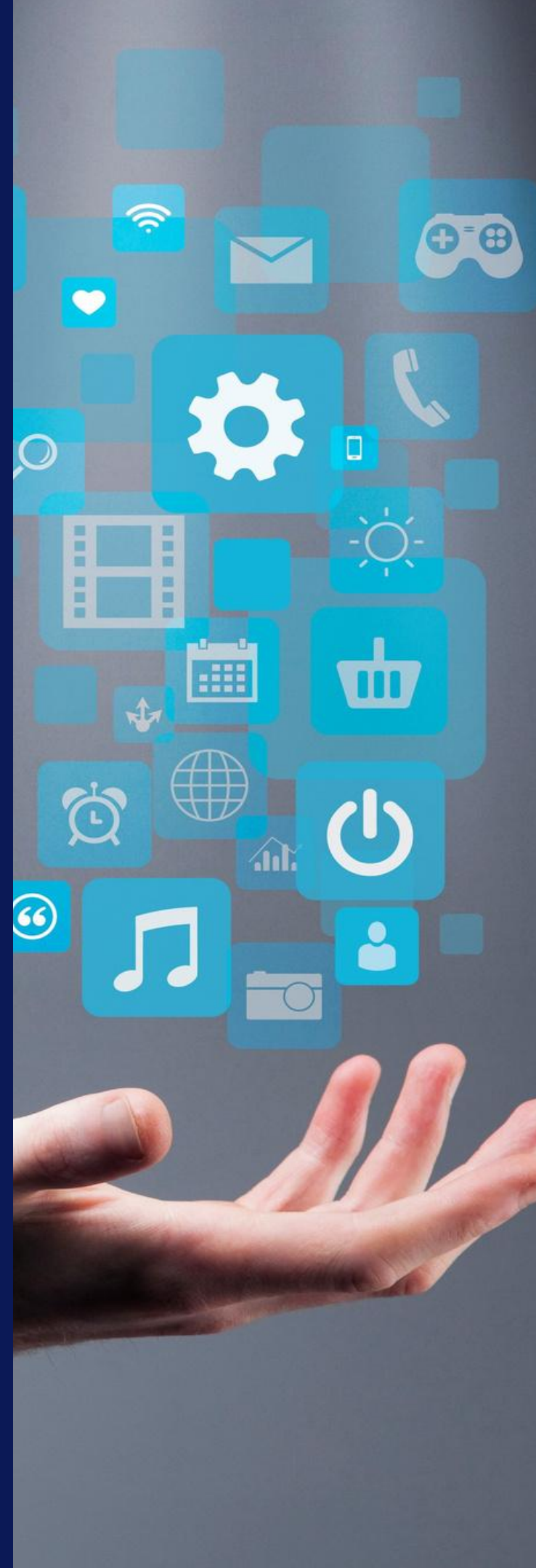
Digital Enablement Group

Overarching aim

Lead and embed excellence in procurement information management and effective systems use.

Key strategic initiatives

- Provide a central platform for accessing collaborative procurement information and managing local agreements in an effective manner
- Offer spend classification services to support procurement planning
- Provide standardised GHG emissions reporting based on spend data
- Enhance systems and tools through ongoing review and innovation, focusing on automation and efficiency.





Our focus areas

Responsible Procurement Group

Overarching aim

Lead and embed Responsible Procurement across all UKUPC activity and support members in their activities.

Key strategic initiatives

- Promote and protect human and labour rights across supply chains
- Reduce greenhouse gas emissions and ecological harm from framework agreement supply chains
- Increase access for diverse suppliers and embed meaningful community benefits
- Make circular economy practices standard in framework delivery.

Our focus areas

Communications and Training Group

Overarching aim

Maximise awareness of UKUPC services to enhance engagement through collaboration.

Key strategic initiatives

- Clearly communicate UKUPC services and their value to members
- Position UKUPC as the most trusted body for collaborative procurement
- Deliver training and events aligned with member needs and sector trends.

